



AN INTRODUCTION TO COMOTION

Presented to:
New Faculty Onboarding

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W **COMOTION**
Your Innovation Partner

W

#1

**Most innovative
public
university
in the world**

#2

**In U.S. for licenses
granted by a
university**

#6

Best global university

#7

**Best university
for tech transfer**

**UNIVERSITY OF WASHINGTON
A WORLD LEADER IN
EDUCATION AND INNOVATION**



CoMotion partners with the UW community on their innovation journey, providing tools, connections, and acumen to transform ideas into economic and societal impact.



MAKING AN IMPACT THROUGH TRANSLATION

Therapeutics & Diagnostics



CleanTech & Decarbonization



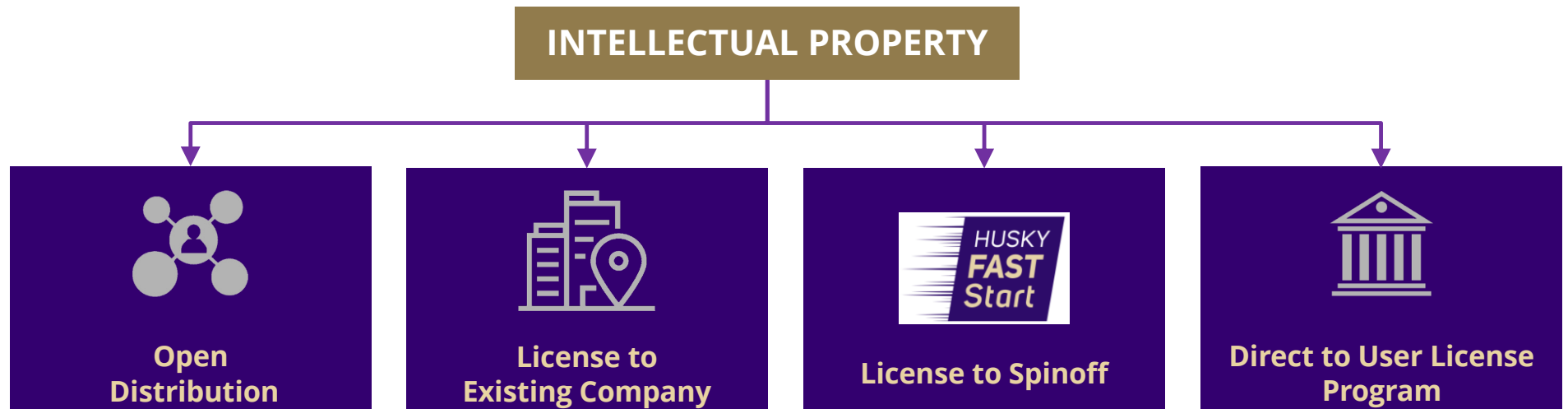
BANYU CARBON

Mental Health

All Patients Safe



PATHS FOR INTELLECTUAL PROPERTY UTILIZATION



COMOTION'S INTERCONNECTED SERVICES



INNOVATION- TRAINING

Multiple business training programs help grow ideas into impact and innovators into entrepreneurs



IP ADVISING & PROTECTION

Customized IP plans, developed with researchers and faculty, support innovators and ideas along their paths to market



FUNDING & MENTORING

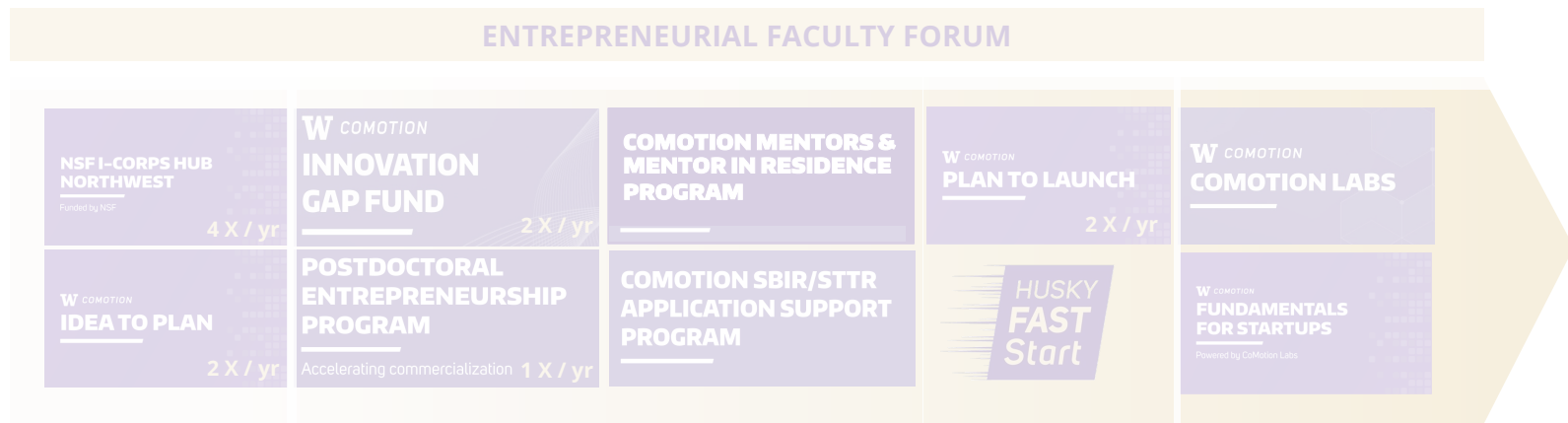
Connections to capital and expert advice empower innovators to launch their projects in the marketplace



LICENSING, STARTUPS & INCUBATION

A world-class infrastructure to license innovations, launch businesses, or incubate startups positions entrepreneurs for success

COMOTION PROGRAMS: FROM IDEA TO IMPACT



Customer discovery
Product to market fit

BUILDING THE SPINOFF PIPELINE



Open to UG and Grads and aimed at accelerating research translation through customer discovery & product-market fit

Berkeley • UW • UCSF • UCSC •
UCI • UCD • OSU • UAF

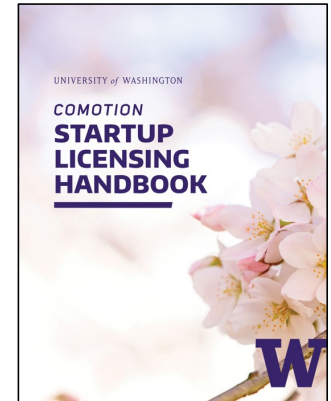
Entrepreneurial Faculty Forum



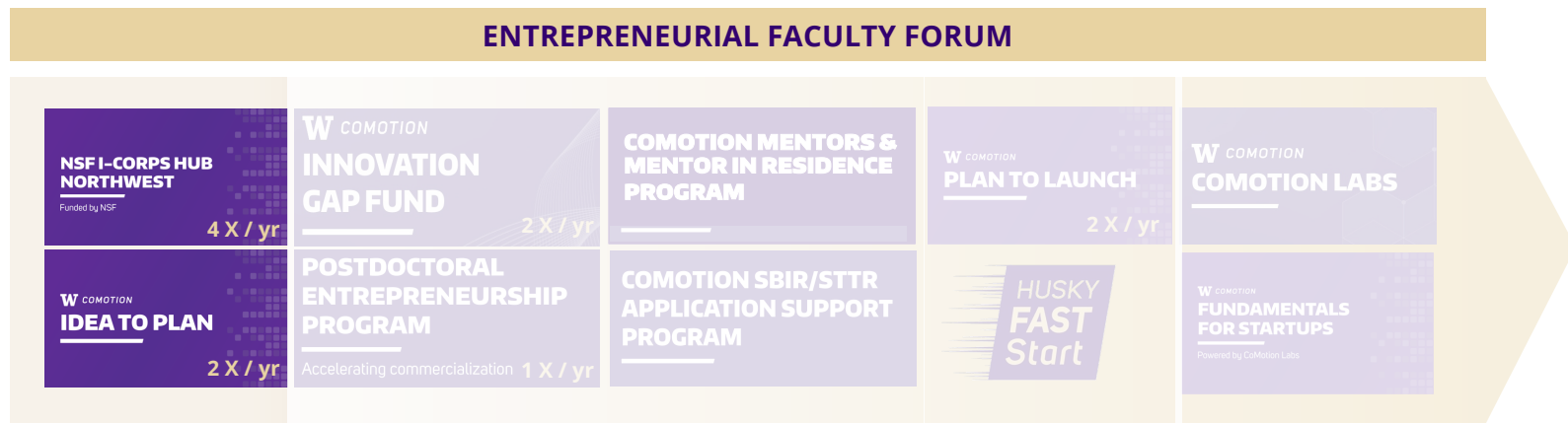
Seasoned Faculty Entrepreneurs provide guidance, tips, mentorship, and connections to aspiring entrepreneurs



Aggregated resources for graduate students and postdocs to demystify the startup process



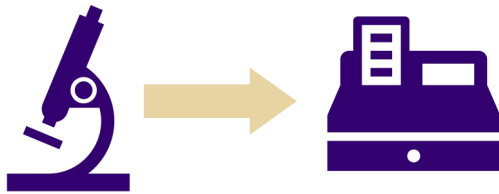
COMOTION PROGRAMS: FROM IDEA TO IMPACT



Customer discovery
Product to market fit

Innovation development
Pitch practice
Prototyping and MVP development
Nondilutive funding

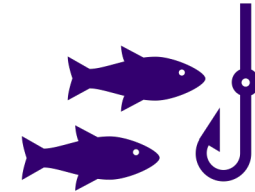
THE INNOVATION GAP FUND



Moves promising innovations from lab to market



Just in time resources to take discoveries to the next stage of commercial development



Teaches entrepreneurial skills to “pre-company” teams

110 spinoffs created since 2005 that have raised **\$6.34B**
26 licenses into existing companies
13 direct to user

POST-DOCTORAL ENTREPRENEUR PROGRAM



Year-long program for postdocs or graduating PhDs to launch a startup around their innovations



Tailored training to build and run a successful startup



Recipients paired with the "right" mentors



Rolling recruitment

65 awards since 2010

3 current at UW (2 at WSU)

57% of projects licensed

29 spinoffs created that have raised **\$887M**

NURTURING INNOVATION DEVELOPMENT



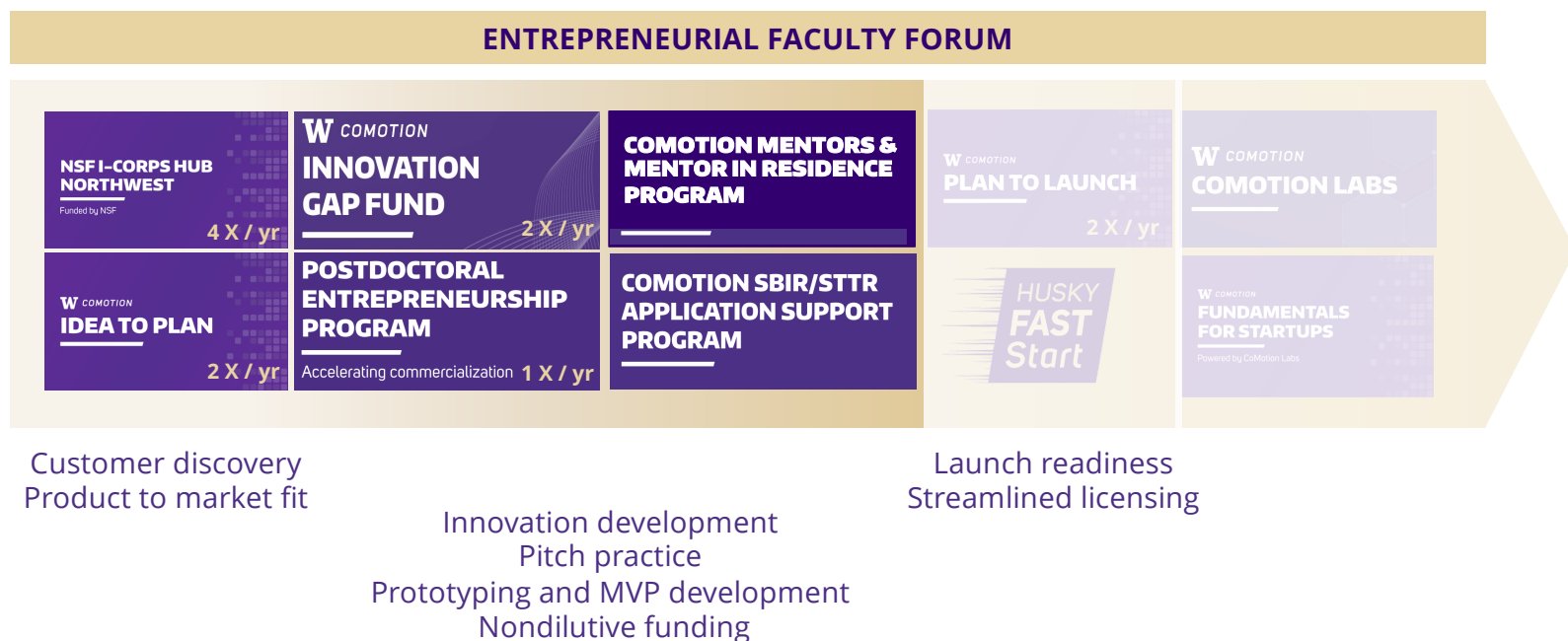
- Assist innovators and Innovation Managers assess tech and markets
- Co-create roadmaps to meet milestones
- Support innovators in business plan development
- Help build funding strategies
- Make key introductions within their networks

- 10-12 teams at various stages of maturity per mentor
- Customized mentoring plans
- Enabling more startups and a deeper bench of entrepreneurs

118 mentors in all industry verticals



COMOTION PROGRAMS: FROM IDEA TO IMPACT



STREAMLINED IP LICENSING AND LAUNCH READINESS

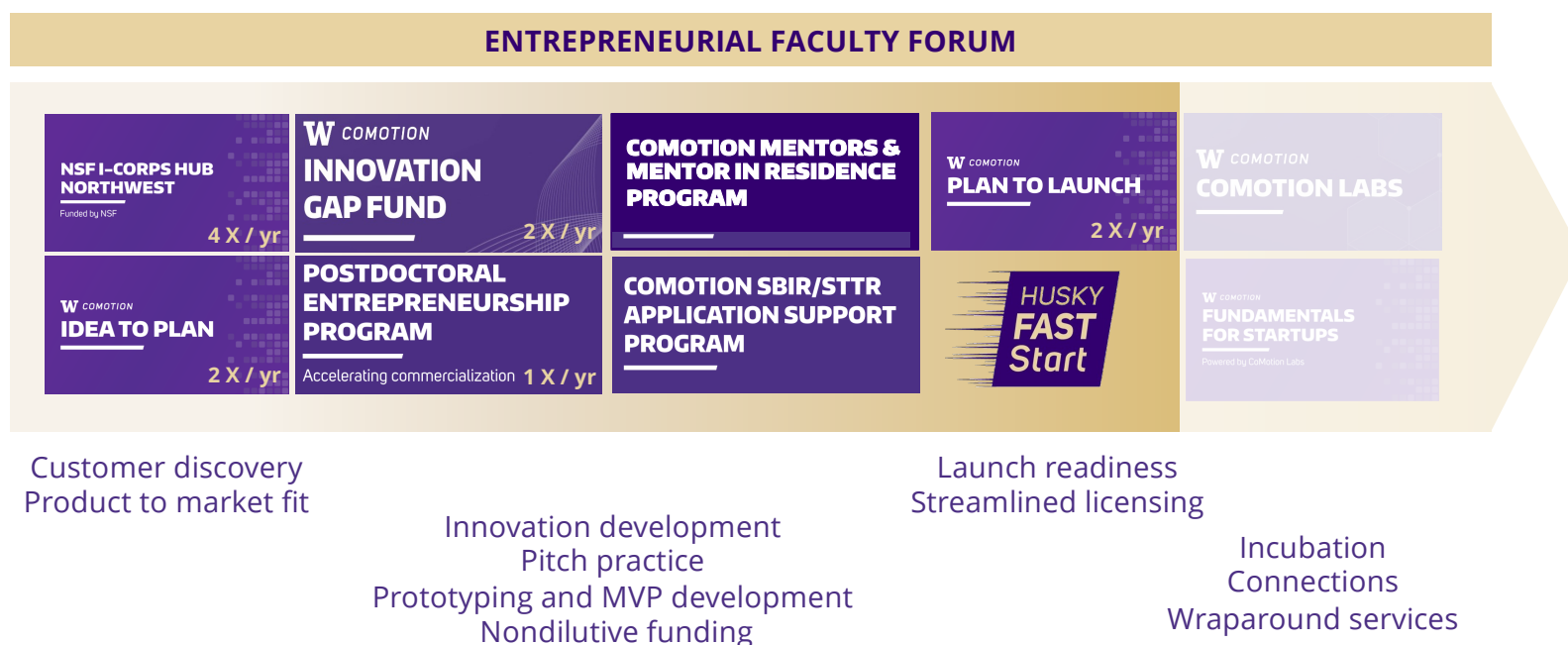


- Term sheet and license templates for UW spinoffs
- Terms are standardized, benchmarked, equitable, and investable
- Fair • Aligned • Standardized • Transparent

- Prepare Gap Fund awardees for commercialization
- Two one-day in-person sessions
- Five virtual workshops (De-risking | Building teams
Raising funding | Business models | legal steps
and cap tables)



COMOTION PROGRAMS: FROM IDEA TO IMPACT

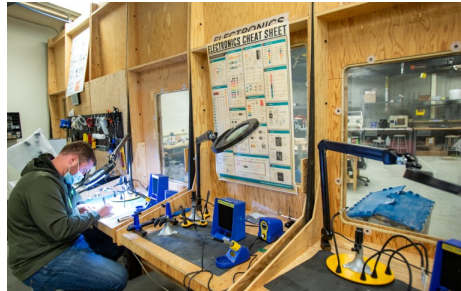


INCUBATING THE NEXT GAME CHANGERS

W COMOTION
COMOTION LABS

Four incubator spaces: Life Sciences | Hardware | Tech | Climate

- 100 members: UW spinoffs and affiliated startups
- Wraparound services
 - Fundamental for startups; events; bootcamps; business coaching
 - Connections to a network of mentors and investors
 - Preferred vendors and access to cost centers



\$2.4B Raised by CoMotion Labs startups

256 Startups incubated since 2012

13,440 Jobs currently supported by CoMotion Labs startups

PARTNERSHIPS



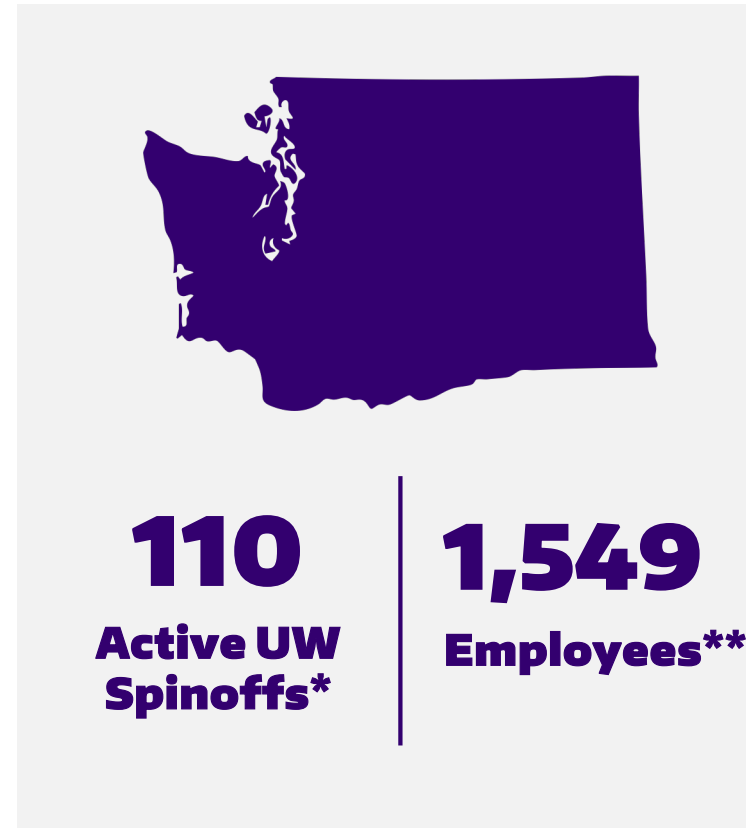
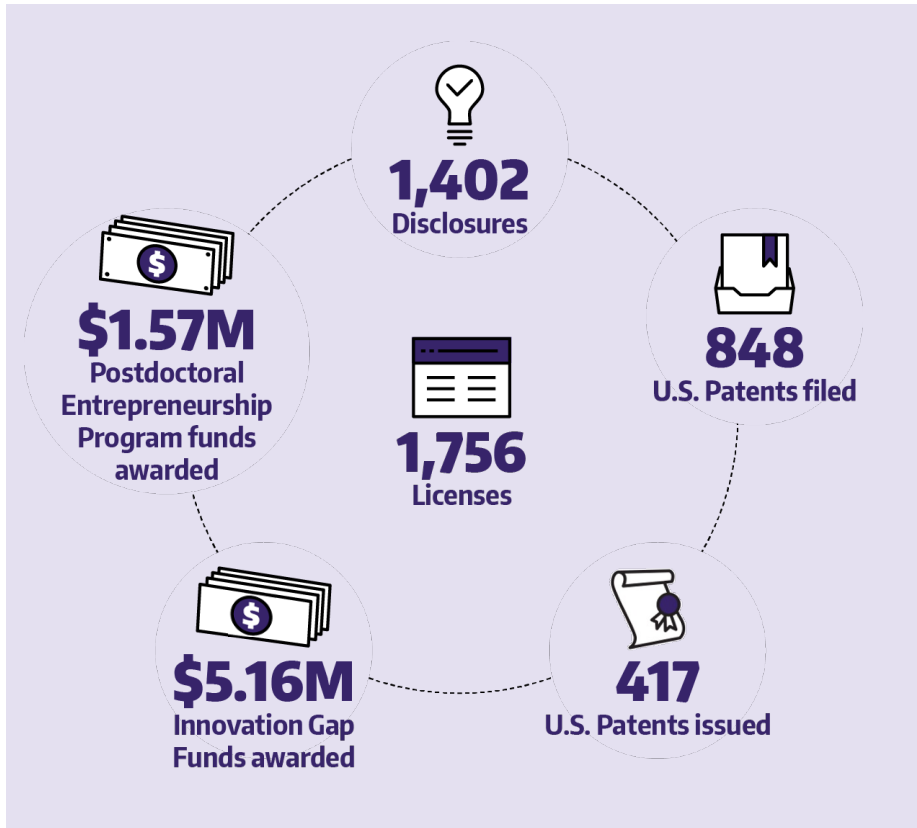
PLUGANDPLAY



curiños

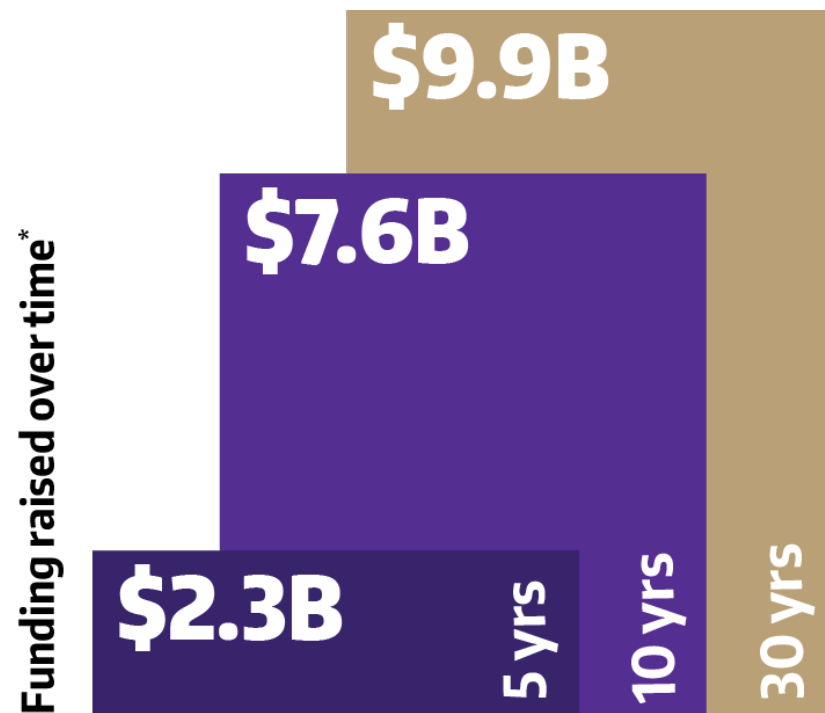


COMOTION BY THE NUMBERS (FY 21-25)

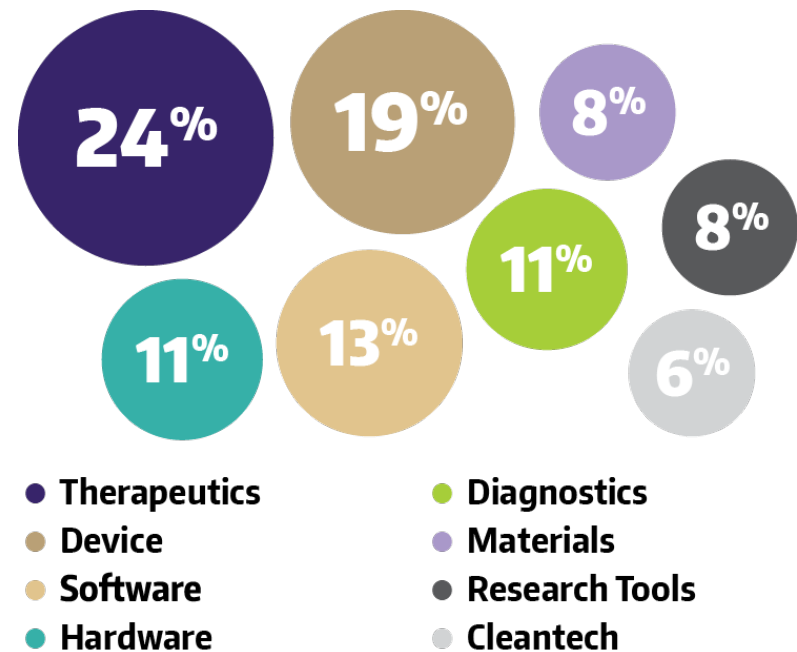


* 298 all times spinoffs
** For spinoffs with foundational UW IP

CAPITAL RAISES AND SECTORS



*CoMotion, July 2025



A SUCCESS STORY



PVP BIOLOGICS

- UW Institute for Protein Design (IPD) spinoff
- Promising treatment for celiac disease
- Acquired by Takeda Pharmaceuticals in 2020 for \$330M in payments and milestones
- Enabled by CoMotion:
 - Postdoctoral Entrepreneur Program
 - Two Innovation Gap Fund awards
 - CoMotion STEP award
 - I-Corps program
 - Incubation at CoMotion Labs



Ingrid Swanson Pultz
Co-Founder and
Chief Scientific Officer

A SUCCESS STORY

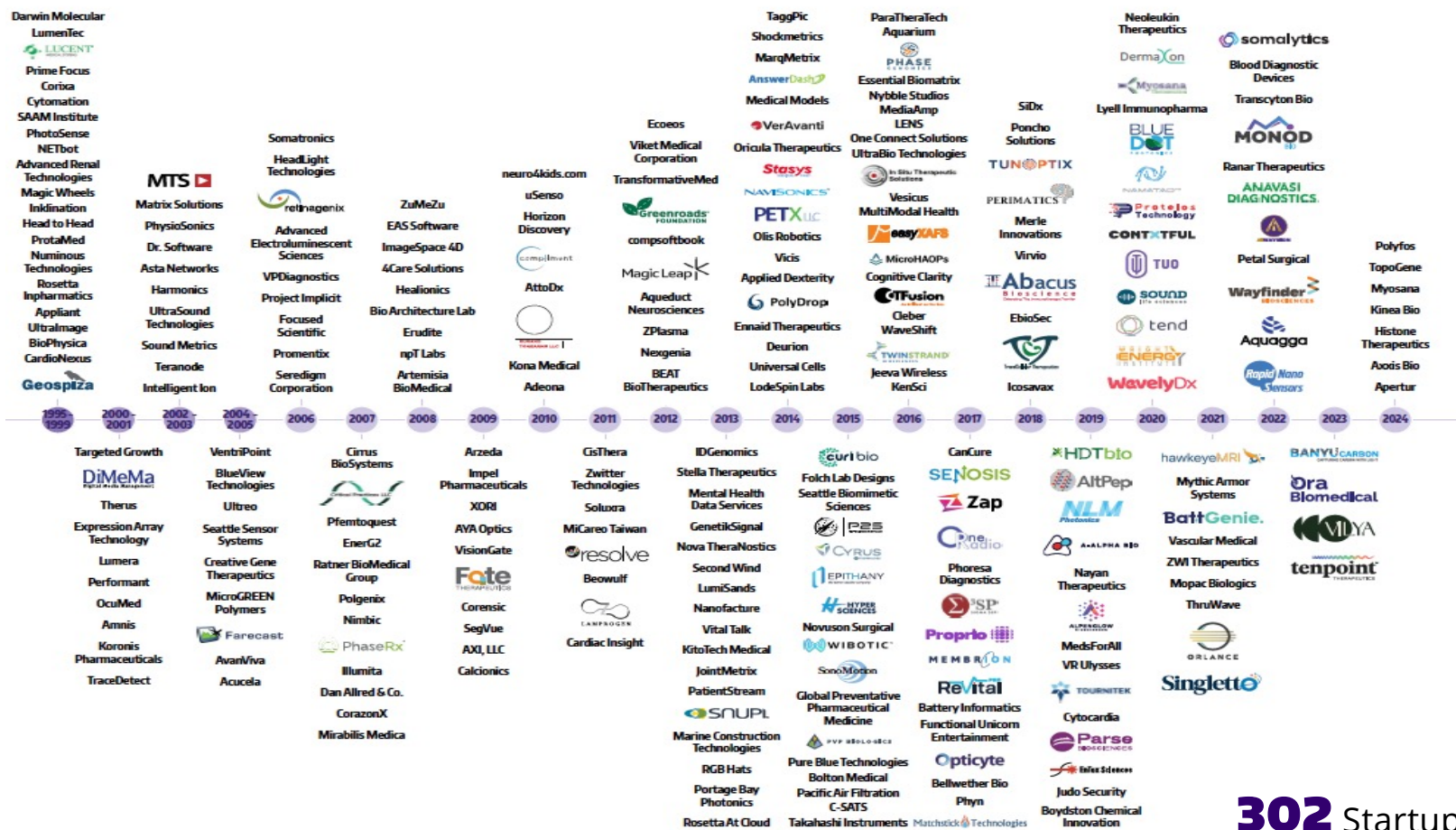


- UW Bioengineering spinoff
- Design and synthesis of “alternating peptides” to diagnose and treat amyloid diseases
- Completed a \$2.1M seed round in August 2020, raised \$23.2M Series A in January 2021, and \$52.9M Series B in June 2022.
- Enabled by CoMotion:
 - Idea to Plan
 - Postdoctoral Entrepreneur Program
 - Innovation Gap Fund awards
 - Incubation at CoMotion Labs



Valerie Daggett
Founder & CEO

COMOTION STARTUPS



302 Startups as of 9/2025

An aerial photograph of the University of Washington campus and surrounding city at sunset. The sky is filled with dramatic, colorful clouds in shades of blue, orange, and yellow. The city of Seattle is visible in the background, with the city skyline and mountains in the distance. The foreground shows the dense green trees and buildings of the university campus.

Q & A

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